

SUMMER INTERSHIP

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Personal Details

First Name : Alaa**Last Name** : Hakim**Nationality** : lebanese**Second Nationality (optional)** :**Age Range** : 20-23**Gender** : Male

Address

Primary Address

Address Line 1 : Jaafar Agha Bldg, Lyon Street, Hanra**Town / City:** * : Beirut**Country** : Lebanon**Email Address** : afh10@mail.aub.edu**Unavailable interview dates** :

Career Choice

Business unit : Mashreq**Function choice** : Engineering & Manufacturing**Second Function Choice** : Logistics, Planning & Procurement

Further Education

University : American University of Beirut**Faculty** : Engineering and Architecture**Major / Department** : Electrical and Computer Engineering**Graduation Year** : 2015**Degree/GPA** : BE/3.0

Secondary Education

School Name : *Saint Anthony High School**Dates From - To** : * 10/03/2005 - 10/06/2009**High School Certificate** : *Lebanese Baccalaureate in Life Sciences

Language Competency

English

Comprehension : Fluent**Speaking** : Fluent**Writing** : Fluent

Arabic

Comprehension : Fluent**Speaking :** Fluent**Writing :** Fluent

French

Comprehension : Fluent**Speaking :** Fluent**Writing :** Fluent

Work Experience

Please give details of any work you have undertaken, indicating whether full-time, part-time, vacation work or industrial training etc (most recent positions first).**Dates From - To :** 06/10/2013 - 08/09/2013**Employer :** Helped in a project on the acceleration of computer applications using Field Programmable-Gate-Arrays**Responsibilities :** University of California Riverside

Interests Activities

We are interested in what you do / have done outside your academic work.**Please record your non-academic interests and activities stating whether at school, college, university or elsewhere. Record any positions of responsibility you have held in any aspect of your life. (300 word limit imposed) ***

I like to spend fun moments as much as possible in order to relax and stay focused on serious tasks. My main interest is sports: I enjoy playing and watching basketball and football with my friends, and I go to the gym for maintaining my fitness and endurance. Also we often organize hiking trips when during spring and summer, where we spend time in the nature. Social life is an important aspect of my character where I'm a member of cabinet at AUB Communication, I helped in organizing events and festivals for Red Cross and local municipalities. During my internship at the States, I managed to meet people from different nationalities exposing myself to world wide knowledge and cultures. For me, activities are the key to have a balance life; people should try to live the good moments with their loved ones as much as possible

These questions tell us something about how you respond in challenging situations. Please answer them using examples from your experiences in academic, social or working life**1. Please tell us about experiences and people that have over time shaped your decision to consider a management career within Unilever and in your chosen function in particular. What efforts have you made to test out your choices?(300 word limit imposed) ***

Although I had a technical internship; however, I'm the type of guys who like to be exposed to different fields. The domain of interacting with people and managing their needs attracts me because it suits my character. I've always thought of innovative ideas that would shape people's lives. As a multinational company dealing with several products Unilever can offer me the opportunity to practice my soft skills in various areas. I took at university two business courses: one related to marketing where we had to come up with an idea of a product and try to actually sell that idea. The project was in fact a competition between groups in class, and we won the challenge by offering an innovative concept. The second business course I took was in decision making, where I got familiar with Layout Strategies, Supply Chain management, Aggregate planning... Being an engineer would enhance my knowledge to deal with problems through the methodology that I've gained

2. Using an example of a time when you were in a new environment and had to achieve a task, please describe a) how you established and used a network of contacts, and b) how you set about influencing people, to help you achieve your task. (500 word limit imposed) *

Actually, my internship was very beneficial at both technical and non-technical levels. To talk about new environments, I travelled to a country that doesn't look any similar to mine. Also the tasks scheduled for me weren't easy at all, I had to learn on my own; however, I reached places where I couldn't accomplish certain tasks alone, so I had to cooperate with the PhD students who work with me in the same lab. I was communicating with students of higher level of learning and coming from different cultures. I spent around two months there and I started asking them easily and consulting them about any difficulty I faced. I spent two months in a friendly atmosphere, where I managed to have a bond with some of the students who were there.

3. Tell us about an occasion when you have taken the initiative to learn and develop yourself in significantly new ways. Why did you want to do this, what did you do and what was the result?(300 word limit imposed) *

Developing ourselves should be our main focus. I constantly try to fix things that might reflect my character negatively. My biggest development was at my first semester in university. I wasn't at AUB, I was at Lebanese University where I met people who come mostly from one background with others who come from all over the country. I was an individual with no common with most other students, I had to learn how to adopt myself in this kind of environment by taking things from their own perspective. I spent around two months there and I actually made some friends who at the beginning I never thought I would meet. Then after 2 months I was enrolled at AUB where I'm still a student at present time

4. Tell us about a time when you saw the opportunity to really make a difference for the future of an activity, team or organization. What did you do, what obstacles did you overcome, and what happened as a result? (300 word limit imposed) *

I come from a small village in Mount-Lebanon, thus the financial assets of the municipalities in the area are not much to cover projects that would give the youth an opportunity to reveal their talents such as sports clubs, art studios... As I mentioned previously, I play basketball; three years ago, I was thinking with my friends that we should have a basketball club in the area to gather all the talented players. We discovered that we had a licensed club, but taxes haven't been paid for the previous. Thus, we contacted a high school basketball coach, and told him that we wanted to recreate the club and that he would be our coach. After getting his approval, we had to deal with the financial issue. We had to sign a sponsor who would cover the previous taxes and fund our expenses. Exposure was our aim, we organized a fund raising event where we showed our basketball skills as an entertainment in the presence of some very rich locals. Eventually we managed to get the proper funding and the club is now active.

5. Tell us about a time when you have had to analyse and understand a complex situation in order to make decisions and put a plan into action. What did you do and what was the outcome? (300 word limit imposed) *

There is a local restaurant that had been losing money due to unknown reasons by the owner who is a close relative. I advised him to take certain measures in order to fix the situation. He had lots of non-used empty spaces that were covered by useless decor, thus I suggested to modify the layout design so that maximum space would be used. Also, because the waiter's shifts were scheduled randomly, they used to take that as an advantage to skip their duties. I intervened to manage their duty times. Concerning supply chain, my relative had fresh juices and cocktails at his restaurant, so he used to buy fruits from local stores leading to a high bill. So we managed to find a wholesale source that would supply the restaurant with cheaper goods maintaining good quality. After many enhancements, the restaurant started to gain profits.

General

Please give details of any military service requirements, with reasons for any exemptions claimed. If you have completed your military service please state when. If you have answered Exempted above, please specify the reason you were exempted.**Do you have any health problems that could affect your future employment? If yes, please specify:**

Do you have any relatives in Unilever NAME? If yes, please give details:

Is there anything that has not been covered that you would like to mention? Are there any personal considerations that may be relevant to your application?

Have you applied to Unilever before? If yes, what did you apply for:

Have you attended a Summer Internship in Unilever before? If yes, please provide details:

Year :

Line Manager Name :

Have you attended/participated in any event/activation held by Unilever in the last year (e.g. Lecture, workshop, competition)? If yes, please provide details

Have you attended/participated in any activity held by other companies in the last year (e.g. internship, competition, workshop etc)? If yes, please specify

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